## REGULAR MEETING MINUTES OF THE SOURCEWELL BOARD OF DIRECTORS

Tuesday, October 15, 2019
Conference Room 3 & 4
202 12<sup>th</sup> St. NE, Staples, MN 56479

Chair Wilson called the Regular Board meeting to order at 7:17p.m. with the following members present: Barb Neprud, Scott Veronen, Ryan Thomas, Sharon Thiel, Greg Zylka, Sara Nagel and Mike Wilson; Mark Gerbi attended by ITV. Also present were Chad Coauette, Jamie Loken, Mike Carlson, Susan Nanik, Marcus Miller, Travis Bautz, Paul Drange, Jeremy Schwartz, Ann Dibb, Jolene Zelenski, Chris Klein, and Danielle Wadsworth, Sourcewell staff.

Mr. Veronen moved, seconded by Ms. Nagel to accept the agenda as presented. Motion carried.

Mr. Zylka moved, seconded by Ms. Nagel to accept the minutes of the Regular Board Meeting held on September 17, 2019. Motion carried.

Mr. Carlson presented the monthly Financial Reports.

Ms. Neprud moved, seconded by Mr. Zylka to approve the check register and Treasurer's Report of Cash, Revenues, and Expenditures and to pay all vendor disbursements #101414 to #101687. Motion carried.

Ms. Neprud moved, seconded by Ms. Thiel to approve all Wire Transfers #052 to #082. Motion carried.

Ms. Neprud moved, seconded by Mr. Veronen to approve all Wire Transfers-Employee Expense reimbursements #402 to #608. Motion carried.

Ms. Nagel moved, seconded by Mr. Thomas to accept the Consent Agenda as follows:

- Updated Membership Agreements Members added September 1-30, 2019
- Resolution to approve permission to re-solicit the following category:
  - a. Fleet and Garage Maintenance Equipment and Inventory Management Solutions

Motion carried.

Ms. Dibb gave a day in the life of a Sourcewell employee presentation on her role as a Project Manager.

Mr. Bautz gave an update on the Marketing and Membership Departments.

Ms. Zelenski gave an update on Sourcewell's Net Promoter Score.

Mr. Drange gave an update on Regional Programs.

Ms. Nanik gave an update on the Education Assistance Program and the Facilities and Human Resource Departments.

Mr. Carlson gave an update on the Finance and Risk Management Departments.

Mr. Schwartz gave an update on the Information Communication Technology Department.

Mr. Miller gave an update on the Western Fire Chiefs Association Partnership and the Government Relations/General Counsel Departments.

Mr. Schwartz gave an update on the Operations and Procurement Departments, contracts awarded in September as noted in Appendix A, quarterly cooperative purchasing deep dive, and Q1 Metrics.

Ms. Thiel moved, seconded by Mr. Veronen to approve the Resolution to Ratify Cooperative Contracting Awards. Motion carried.

Ms. Nagel moved, seconded by Ms. Neprud to call for Annual Election of Board Members in Sub Region II and Sub Region III and appoint Ashley Powers and Danielle Wadsworth as Election Judges. Motion carried.

Ms. Thiel moved, seconded by Mr. Thomas to approve the 2019-2020 Membership Roster for Continuing Education/Relicensure. Motion carried.

Mr. Zylka moved, seconded by Mr. Veronen to approve the Resolution Authorizing FY 19/20 Budget Amendment. Motion carried.

- Ms. Nagel moved, seconded by Mr. Thomas to approve hiring the following:
  - a. Anne Jendro, Administrative Specialist IV-Human Resources, effective October 21st, 2019
  - b. Nathan Keller, Planning & Zoning Specialist, effective October 21st, 2019
- c. Mark Anson, Account Clerk- Education Solutions, effective October 21<sup>st</sup>, 2019 Motion carried.
- Ms. Nanik gave the staffing update.
- Dr. Coauette gave an update on State/National Associations and Partnerships.
- Mr. Gerbi moved, seconded by Ms. Thiel to adjourn the meeting at 8:43 p.m. Motion carried.

SOURCEWELL PROCUREMENT DEPARTMENT BOARD ITEMS - October 2019

Requesting Board permission to Solicit the	equesting Board permission to Solicit the following categories:				
Requesting Board permission to Re-Solicit					
Fleet and Garage Maintenance Equipmen	t and Inventory Management Solutions				
NEW CONTRACTS					
		"Athletic and Physical Education Equipment and Supplies with			
Flaghouse Inc.	071819-FLG	Related Accessories"			
		"Athletic and Physical Education Equipment and Supplies with			
Litania Sports Group	071819-PTA	Related Accessories"			
·		"Athletic and Physical Education Equipment and Supplies with			
Palos Sports, Inc.	071819-PAL	Related Accessories"			
		"Athletic and Physical Education Equipment and Supplies with			
Prophet Corp. dba Gopher Sport	071819-PRO	Related Accessories"			
	-				
5th YEAR RENEWALS (CONTRACT EXTENS	SIONS)				
NEW ezIQC CONTRACTS					
Contractor Name	Contract Number	Contract Description			
Contractor Name	Contract Humber	Contract Bescription			
	+				
	+				
100 4111111 251151111					
ezIQC ANNUAL RENEWALS	140 GSLA GGGG GG4446 W.T				
J.E. Novack Construction Company	MO-GSLA-GC02-091118-JNC				
Wright Construction Services, Inc.	MO-GSLA-GC03-091118-WCS				
Brown & Root	MO-GSA-GC01-091118-KBR				
Brown & Root	MO-GSLA-GC01-091118-KBR				
MTS Contracting, Inc	MO-GSA-GC02-091118-MTS				
Diversified Maintenance Systems, Inc.	CA-SD05GCB-090616-DIV				

## SOURCEWELL STATE OF MINNESOTA



Member Zylka moved the adoption of the following Resolution:

#### RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

Resolution No. 2020-15

**WHEREAS**, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

**WHEREAS**, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

**WHEREAS**, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

**NOW THEREFORE BE IT RESOLVED** by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thomas and the following voted in favor: Mike Wilson, Greg Zylka, Scott Veronen, Sara Nagel, Sharon Theil, Linda Arts, Chris Kircher, and Ryan Thomas.

and the following voted against: NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

**Clerk to the Board of Directors** 

### **APPENDIX A**

# SOURCEWELL PROCUREMENT DEPARTMENT BOARD ITEMS -May 2020

Requesting Board permission to Solicit the following categories:

Automotive Original Equipment Manufacturer (OEM) Parts with Related Supplies and Services Inventory Management Solutions

### Requesting Board permission to Re-Solicit the following categories:

Forklifts, Lift Trucks, and Related Material Handling Equipment and Services

taples Contract & Commercial, LLC	012320-SCC	"Office Supply Catalog Solutions"
ARI Phoenix, Inc.	013020-ARP	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
Genuine Parts Company dba NAPA Auto Parts	013020-ARF	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
LIFTNOW Automotive Equipment Corp.	013020-GFC	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
Mohawk Resources, Ltd.	013020-MRL	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
Mollawk Resources, Ltd.	U13UZU-IVIKL	Venicle Lijts, with Gurage and Fleet Maintenance Equipment
Snap-on Industrial, A Division of IDSC Holdings, LLC	013020-SNP	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
Stertil-Koni USA, Inc.	013020-SKI	"Vehicle Lifts, with Garage and Fleet Maintenance Equipment"
Draeger, Inc.	032620-DRG	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
Fire-Dex, LLC	032620-FDX	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
nnotex Corporation	032620-INO	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
L.N. Curtis & Sons	032620-LNC	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
LION First Responder, Inc.	032620-LIO	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
Motion Industries (Canada), Inc.	032620-MII	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
Municipal Emergency Services, Inc.	032620-MES	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
Safeware, Inc.	032620-SAF	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
N.W. Grainger, Inc.	032620-WWG	"Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment "Firefighting Equipment and Rescue Tools with Related Supplies
C.E.T. Fire Pumps MFG, Ltd.	040220-CET	and Accessories"
Husqvarna Professional Products, Inc.	040220-HSQ	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
(ipper Tool Company	040220-KPP	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
L.N. Curtis & Sons	040220-RPP 040220-LNC	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
Municipal Emergency Services, Inc.	040220-MES	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"  "Firefighting Equipment and Rescue Tools with Related Supplies
W.W. Grainger, Inc.	040220-WWG	and Accessories"
Whelen Engineering Company, Inc.	040220-WHL	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"

5th YEAR RENEWALS (CONTRACT EXTENSIONS)		
NEW ezIQC CONTRACTS		
IFB GA-040820 Area A Northern Georgia		
Brown & Root Industrial Services, LLC	GA-A01-040820-KBR	
Greene and Burdette Property Management LLC	GA-A02-040820-GBP	
HITT Contracting	GA-A03-040820-HCI	_
Striker Contracting, LLC	GA-A04-040820-SCL	
Crown Retail Services, Inc	GA-A05-040820-CRS	
Albion Scaccia Enterprises, LLC	GA-A06-040820-ALB	
Paryani Real Estate LLC	GA-A07-040820-PAR	
HCR Construction, Inc.	GA-A08-040820-HCR GA-A09-040820-LIY	
Lichty Commercial Construction, Inc. Place Services, Inc.	GA-A10-040820-LIY	
IFB GA-040820 Area B East Central Georgia	GA-A10-040820-PLA	
Odyssey International dba Odyssey Global, Inc.	GA-B01-040820-ODI	
Greene and Burdette Property Management, LLC	GA-B01-040820-GBP	
Crown Retail Services, Inc.	GA-B03-040820-CRS	
HITT Contracting	GA-B04-040820-HCI	
Albion Scaccia Enterprises, LLC	GA-B05-040820-ALB	
Centennial Contractors Enterprises	GA-B06-040820-CCE	
Darsey Construction, LLC	GA-B07-040820-DAR	
Place Services, Inc.	GA-B08-040820-PLA	
Red Cloud Services, LLC	GA-B09-040820-RCS	
Ujamaa Construction	GA-B10-040820-UJA	
IFB GA-040820 Area C Southwest Georgia	1	
Darsey Construction, LLC	GA-C01-040820-DAR	
Greene and Burdette Property Management, LLC	GA-C02-040820-GBP	
Albion Scaccia Enterprises, LLC	GA-C03-040820-ALB	
HITT Contracting	GA-C04-040820-HCI	
Place Services, Inc.	GA-C05-040820-PLA	
Centennial Contractors Enterprises	GA-C06-040820-CCE	
Engineering Design Technologies, Inc.	GA-C07-040820-EDT	
Ujamaa Construction	GA-C08-040820-UJA	
Red Cloud Services, LLC	GA-C09-040820-RCS	
Jewel of the South, Inc.	GA-C10-040820-JOS	
IFB GA-040820 Area D Southeast Georgia	C4 D04 040000 0D1	
Odyssey International dba Odyssey Global, Inc.  Darsey Construction, LLC	GA-D01-040820-ODI GA-D02-040820-DAR	
Greene and Burdette Property Management, LLC	GA-D03-040820-GBP GA-D04-040820-LYN	_
Lynn Construction Contracting, Inc. Albion Scaccia Enterprises, LLC	GA-D04-040820-LTN GA-D05-040820-ALB	+
HITT Contracting	GA-D05-040820-ALB	
Place Services, Inc.	GA-D00-040820-PLA	
Centennial Contractors Enterprises	GA-D07-040820-CCE	
Engineering Design Technologies, Inc.	GA-D09-040820-EDT	
Ujamaa Construction	GA-D10-040820-UJA	
IFB GA-040820 Statewide Area Georgia		
F.H. Paschen	GA-ST01-040820-FHP	
Prime Contractors, Inc.	GA-ST02-040820-PCI	
JOC Construction, LLC	GA-ST03-040820-LRI	
Bayne Development Group, LLC	GA-ST04-040820-BDG	
Huper Optik USA, LLP	GA-ST05-040820-HOP	
Ward Humphrey, Inc.	GA-ST06-040820-WHI	
Johnson-Laux Construction	GA-ST07-040820-JLC	
Osprey Management	GA-ST08-040820-OML	
Astra Construction Services, LLC	GA-ST09-040820-ACS	
Rubio and Son Interiors, Inc.	GA-ST10-040820-RSI	
ezIQC ANNUAL RENEWALS		
Shiff Construction & Development, Inc.	FL-SEA-GC02-041019-SCD	
Lanzo Construction Co., Florida	FL-NEA-P01-041019-LCC	
Advanced Roofing, Inc.	FL-SEA-R01-041019-ADR	
FHP Tectonics Corp.	FL-SEA-GC08-041019-FTC	
LEE Construction Group, Inc.	FL-SEA-GC07-041019-LCI	

Toom Contracting Inc	FL-SEA-GC04-041019-TCI	
Team Contracting, Inc. Harbour Construction, Inc.	FL-SEA-GC04-041019-1C1	
Astra Construction Services, LLC		
	FL-NWA-GC02-041019-ACS	
Southern Underground Industries, Inc.	FL-NWA-UG2-041019-SUI	
EnviroWaste Services Group, Inc. Lanzo Construction Co., Florida	FL-NWA-UG1-041019-EWS	
·	FL-NWA-P01-041019-LCC	
OmniCon Corp	FL-NWA-GC04-041019-OMN	
Johnson-Laux Construction, LLC	FL-NWA-GC03-041019-JLC	
LEE Construction Group, Inc.	FL-NWA-GC01-041019-LCI	
Southern Underground Industries, Inc.	FL-NEA-UG2-041019-SUI	
EnviroWaste Services Group, Inc.	FL-NEA-UG1-041019-EWS	
Astra Construction Services, LLC	FL-NEA-GC06-041019-ACS	
Johnson-Laux Construction, LLC	FL-NEA-GC04-041019-JLC	
Epic Construction Inc	FL-NEA-GC03-041019-ECI	
FHP Tectonics Corp.	FL-NEA-GC02-041019-FTC	
Metro Express, Inc.	FL-SEA-UG2-041019-MEI	
EnviroWaste Services Group, Inc.	FL-SEA-UG1-041019-EWS	
Lanzo Construction Co., Florida	FL-SEA-P02-041019-LCC	
Metro Express, Inc.	FL-SEA-P01-041019-MEI	
d2 Construction Inc	FL-SEA-GC03-041019-DTC	
Epic Construction Inc	FL-WCA-GC03-041019-ECI	
Advanced Roofing, Inc.	FL-WCA-R01-041019-ADR	
Caladesi Construction Co.	FL-WCA-P01-041019-CAL	
LEE Construction Group, Inc.	FL-NEA-GC01-041019-LCI	
Caladesi Construction Co.	FL-WCA-GC06-041019-CAL	
Charles Perry Partners, Inc.	FL-WCA-GC05-041019-CPP	
BDI Construction Company	FL-WCA-GC01-041019-BDI	
Advanced Roofing, Inc.	FL-NEA-R01-041019-ADR	
Charles Perry Partners, Inc.	FL-NEA-GC05-041019-CPP	
Danz Contracting, LLC	FL-SEA-GC06-041019-DCL	
BDI Construction Company	FL-SEA-GC05-041019-BDI	
Advanced Roofing, Inc.	FL-NWA-R01-041019-ADR	
David Mancini & Sons, Inc.	FL-NEA-GC07-041019-DMS	
Southern Underground Industries, Inc.	FL-WCA-UG2-041019-SUI	
Lanzo Construction Co., Florida	FL-WCA-P02-041019-LCC	
Astra Construction Services, LLC	FL-WCA-GC07-041019-ACS	
Johnson-Laux Construction, LLC	FL-WCA-GC04-041019-JLC	
EnviroWaste Services Group, Inc.	FL-WCA-UG1-041019-EWS	
Shiff Construction & Development, Inc.	FL-WCA-GC08-041019-SCD	
LEE Construction Group, Inc.	FL-WCA-GC02-041019-LCI	
The Jamar Company	MN03IR-042517-JMR	
JJD Companies LLC	MN01UC5-042517-JJD	
Kaski, Inc.	MN01IR-042517-KAS	
S & S Electric Co	MD-WMA-E02-042419-SSE	
Salone, LLC		
	MD-WMA-GC04-042419-SAL MD-WMA-E01-042419-IBA	
I.B. Abel, Inc.		
Carl Belt, Inc. The Matthews Group	MD-WMA-GC03-042419-CBI MD-WMA-GC02-042419-TMG	
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Salone, LLC	MD-WMA-R01-042419-SAL	
Hite Roofing	MD-WMA-R02-042419-HAS	
Salone, LLC	MD-WMA-P01-042419-SAL	
FHP Tectonics Corp.	MD-WMA-GC01-042419-FTC	
Allied Building Service Company of Detroit, Inc.	MI-GRP-E-A-050118-ABS	
Marshall Contracting Services	MI-LAN-GC-B-050118-MCS	
Bloom Roofing Systems, Inc.	MI-GRP-R-A-050118-BRS	
Allied Building Service Company of Detroit, Inc.	MI-GRP-GC-C-050118-ABS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-LAN-GC-A-050118-FHP	
Marshall Contracting Services	MI-DET-C-A-050118-MCS	
Bloom Roofing Systems, Inc.	MI-LAN-R-A-050118-BRS	
Marshall Contracting Services	MI-DET-DEM-A-050118-MCS	
Marshall Contracting Services	MI-DET-WSUI-A-050118-MCS	
Allied Building Service Company of Detroit, Inc.	MI-LAN-HVAC-A-050118-ABS	
Marshall Contracting Services	MI-DET-GC-A-050118-MCS	
Allied Building Service Company of Detroit, Inc.	MI-DET-E-A-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-DET-GC-C-050118-ABS	
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## APPENDIX A Continued

Allied Building Service Company of Detroit, Inc.	MI-DET-HVAC-A-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-LAN-GC-C-050118-ABS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-GRP-GC-B-050118-FHP	
PEL Construction LLC	MI-GRP-GC-A-050118-PGC	
Allied Building Service Company of Detroit, Inc.	MI-LAN-E-A-050118-ABS	
Marshall Contracting Services	MI-LAN-WSUI-A-050118-MCS	
Allied Building Service Company of Detroit, Inc.	MI-GRP-HVAC-A-050118-ABS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-DET-GC-B-050118-FHP	
Marshall Contracting Services	MI-LAN-C-A-050118-MCS	
Bloom Roofing Systems, Inc.	MI-DET-R-A-050118-BRS	
Jordy & Company	CO-GC02-050219-JOR	
Happel & Associates, Inc.	CO-GC01-050219-HAI	
Wesfield Construction Co. Inc.	NH-GMVR-GC-A-061218-WCC	